

FACULTY OF BUSINESS

FINAL EXAMINATION

Student ID (in Figures)	:										
Student ID (in Words)	:										
Course Code & Name Semester & Year	:		-1233 ary - J		RY MA	ANAG	EMEN	IT			
Lecturer/Examiner Duration	: :	Shea 2 Ho	urs	ey							

INSTRUCTIONS TO CANDIDATES

1. This question paper consists of 2 parts: PART A (30 marks) : Answer all THIRTY (30) multiple choice questions. Answers are to be shaded in the Multiple Choice Answer Sheet provided. : Answer all FIVE (5) short answers questions. Answers are to be written in

PART B (70 marks)

2. Candidates are not allowed to bring any unauthorised materials except writing equipment into the Examination Hall. Electronic dictionaries are strictly prohibited.

the Answer Booklet provided.

- 3. This question paper must be submitted along with all used and/or unused rough papers and/or graph paper (if any). Candidates are NOT allowed to take any examination materials out of the examination hall.
- 4. Only ballpoint pens are allowed to be used in answering the questions, with the exception of multiple choice questions, where 2B pencils are to be used.
- WARNING: The University Examination Board (UEB) of BERJAYA University College regards cheating as a most serious offence and will not hesitate to mete out the appropriate punitive actions according to the severity of the offence committed, and in accordance with the clauses stipulated in the Students' Handbook, up to and including expulsion from BERJAYA University College.

Total Number of pages = 2 (Including the cover page)

 a) Name TWO (2) common methods used in retail to ensure accurate inventory. [2 marks]
 b) Based on answer in (a), describe TWO (2) functions for the both methods respectively. Support your explanation with examples demonstrating how these methods are applied and their effectiveness. [12 marks]

[Total: 14 marks]

2. Explain **SEVEN (7)** types of inventory computerised system used to maintain a proper merchandise assortment while ensuring the operations are efficient and effective. Provide examples to support your answer.

[Total: 14 marks]

3. Describe **SEVEN (7)** methods of dollar merchandise planning used to determine the proper inventory stock levels needed to begin a merchandise selling method.

[Total: 14 marks]

a) Define 'forecasting' in inventory management. [2 marks]
b) Explain THREE (3) types of forecasting time horizons that are commonly used in inventory management. [12 marks]

[Total: 14 marks]

5. a) List FOUR (4) importance of 'inventory management'. [4 marks]
b) Discuss FIVE (5) types of discounts that can be applied by retailers while negotiating with suppliers. [10 marks]

[Total: 14 marks]

END OF EXAM PAPER